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PARTNERS



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## OVERVIEW

Robinson Weeks Partners develops multi-phased industrial projects for top logistics, distribution and e-commerce companies throughout the country. We establish joint ventures with public and private entities who need a partner with master planning, development and marketing expertise. We build strong relationships with integrity and transparency that make an impact for our communities.



## AT A GLANCE

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- Headquartered in Atlanta, Georgia
- Over 40 years of creative development
- Senior leaders each average of 30 years' experience
- Track record of +100M sf in across 25 markets.
- Completed +\$5B in acquisitions and developments
- Experienced with large scale redevelopments
- Projects have driven local economic growth
- Privately held with effective, efficient processes
- Well-funded with multiple turn-key capital sources



Gillem Logistics Center  
Atlanta, GA

# ABOUT OUR LEADERSHIP

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DAVID WELCH  
PRESIDENT, CEO

RAY WEEKS  
CO-CHAIRMAN

As a senior management team, we average over 30 years of individual experience in the industrial real estate sector. We have developed or acquired more than 100 million square feet representing \$5 billion of industrial properties across the United States since 1979.

FORREST ROBINSON  
CO-CHAIRMAN

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# FINANCIAL CAPACITY

With a long-track record of success and our focus on building strong relationships, we have strong network of reliable banks and equity investors that are leveraged to finance our deals. As a private entity, RWP has flexibility to nimbly raise/deploy funds.

## DEBT

Our team has strong relationships with large, reputable banking entities to provide debt financing for our investments. Our target debt financing is approximately 65% of total capital invested.

## EQUITY

As GP of our funds, partners generally look to invest a material amount into each fund.

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# CURRENT WORK: GILLEM LOGISTICS CENTER

Robinson Weeks Partners has been the master developer for Gillem Logistics Center since 2007 and to date, has developed 9 buildings totaling 5,145,833 SF with additional sites planned for future development.

Gillem Logistics Center (the former Fort Gillem Army Base) is an 1168-acre master planned park that can accommodate over 8 million square feet of industrial space and one-half million sf of mixed-use buildings.

The state-of-the-art regional distribution and e-commerce logistics center is fully zoned and entitled, with new infrastructure including a four-lane divided spine road, a GA Power substation and fiber within the park.

BUILDING	SQ FT
Building 150	1,017,627
Building 200	848,421
Building 300	188,500
Building 400	369,270
Building 700	169,520
Building 800	221,048
Building 900	1,043,418
Building 1100	909,509
Building 1200	378,520



# TENANT RELATIONSHIPS

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We build strong relationships with top e-commerce and logistics companies throughout the country, leading to multiple opportunities throughout our footprint. Our tenant portfolio includes multiple Fortune 500 and global companies.

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**XPOLogistics**

**HDSUPPLY®**





## CONTACT US

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